

How to Transform Unused Data in Your COMMANDbatch* System into a Profit- Boosting competitive advantage – and More: **Introducing** PerforMax Plant Optimization™ Services **FROM** **Willaman Solutions**



I'm Randy Willaman and many of you know me.

PerforMax Plant Optimization™ (PPO) was developed with a single-minded focus: Deliver long term, sustainable and verifiable improvements to the concrete production process. Powered by plant data, the PPO system enables producers to quickly home in on the most relevant metrics – including IoT / Open Platform data – to make bottom line improvements to plant operations. Results include: A reduction in time and material costs, reduced mechanical wear and tear, more yards per hour, and improved product quality. Additionally, the PPO system can better inform important decisions on what internal investments – such as plant equipment, operator training, or process rework – offer the highest ROI.

3 Key ways PerforMax Plant Optimization™ can help operators maximize plant performance and production

Specifically, PerforMax Plant Optimization™ can –

1. Reduce truck loading time by – (a.) Optimizing charging rate parameters to reduce truck charging time variance (b.) verifying E-Z CAL manual station parameters are fully optimized (c.) confirming Fast Feed jitter settings are calibrated to eliminate overages – with minimum time feeds or jogging (d.) reduce or eliminate the destructive practice of 'jogging' augers.
2. Eliminate productivity drags resulting from sub-optimum sequencing by – (a.) notifying driver of load completion during tail water, saving up to 20 seconds of dead time (b.) optimizing belt clearing and scale settle times (c.) eliminate time 'gaps' in the process.
3. Identify and reduce time-wasting notifications such as unwarranted "scale not zero" and "source empty" alerts.

Why should you take me at my word? Here are 3 reasons:

1. With nearly 35 years of experience with the industry's leading plant automation platform company my concrete plant expertise, operational insight and hands-on, on-site experience is both deep and wide. In short, I'm confident you'll find me uniquely qualified to help ensure that your COMMANDbatch system is expertly configured to maximize its substantial value.
2. Specifically, as a leading member of the teams that developed Alkon Spectrum and Command Alkon COMMANDbatch I understand how to optimize these systems for peak performance as well as anyone on the planet. (Example: A recent implementation of the PPO system enabled a plant operator to slash "nuisance" alerts from 182 events (average delay of 15 seconds per load) in 21 days to only 3 events in same period following.
3. Most importantly, many of you know me, have successfully worked with me, and are familiar with my expertise in the usage and interpretation of data and my reputation for integrity. These good people include, among others: Doug Smith, President of Smith Ready Mix, Wayne Faulkner, President of Atlanta-Radar and Cougar Batching Systems Inc., and Craig Yeack, President of BCMI.

Free PerforMax Plant Optimization™ Plant Scorecard

The PPO Plant Scorecard provides comprehensive KPIs for all aspects of plant performance. The format allows for an objective, instant side by side comparison of your plants to direct your focus to areas that will provide the most benefit. This introductory Free Plant Scorecard Service includes: (1.) Baseline report for one plant (2.) Discussion of critical scorecard findings (3.) Suggested adjustments or areas for further analysis.

CONTACT ME TODAY FOR COMPLETE DETAILS:

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